

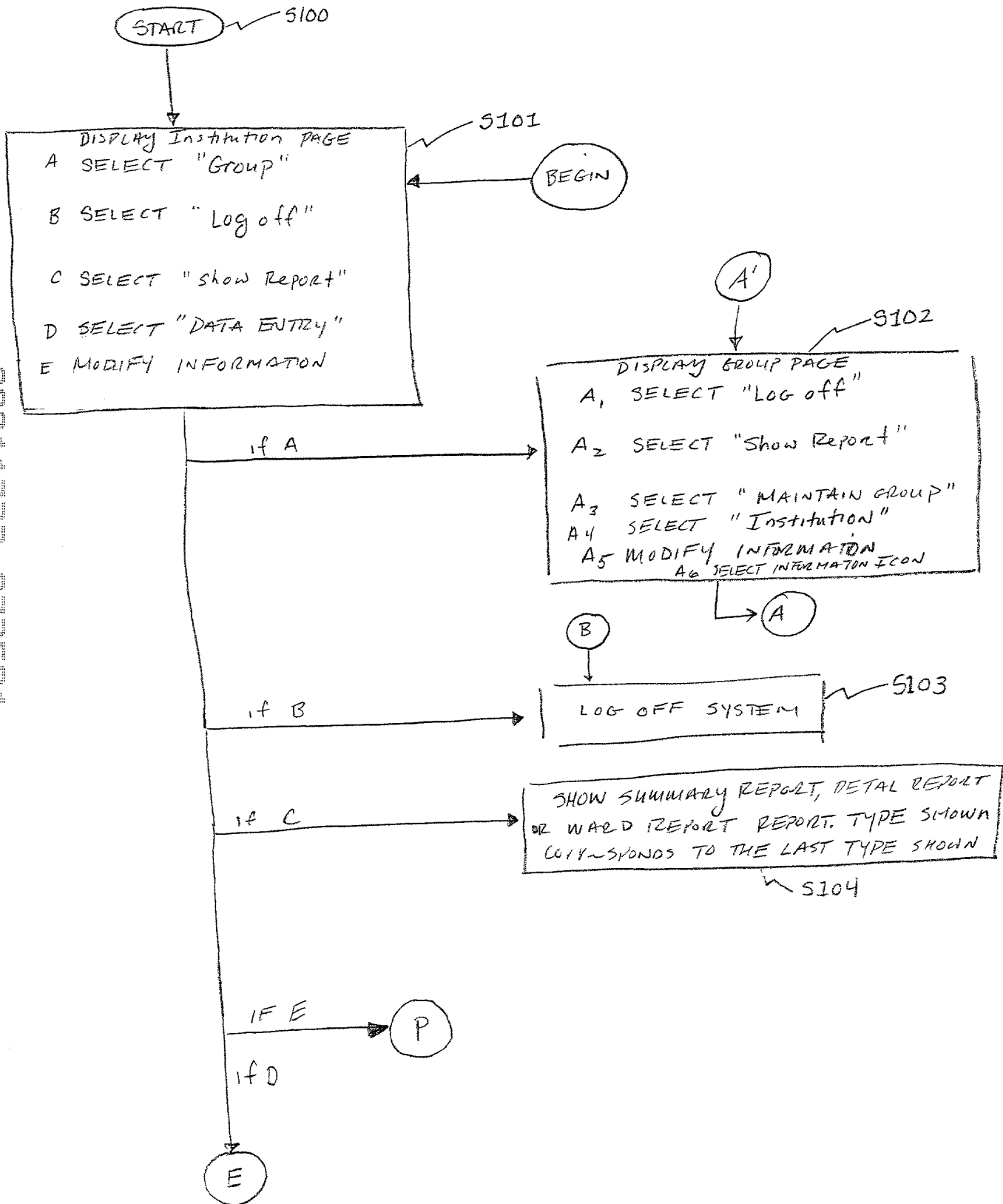
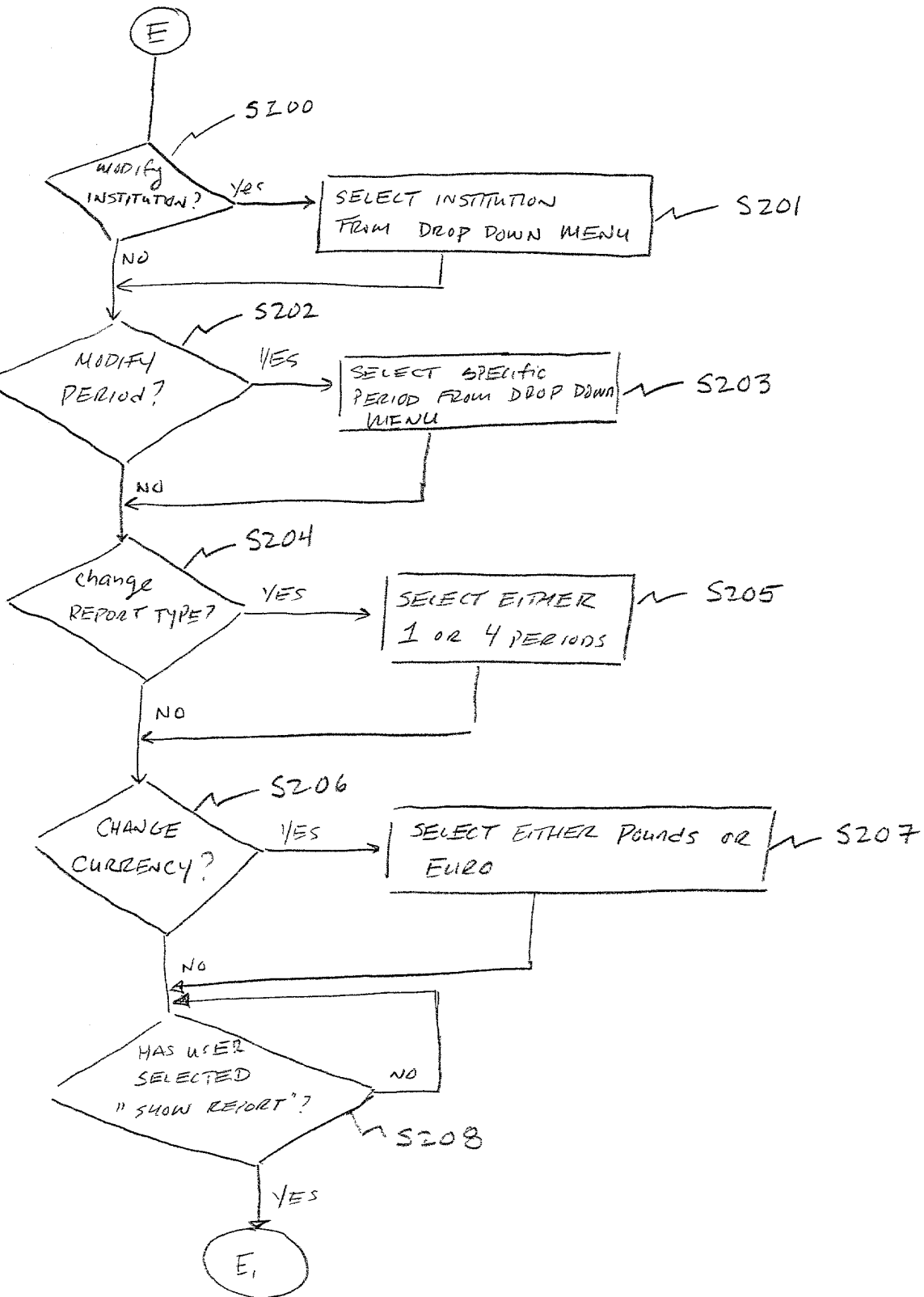
[illegible]

FIG 2

091173.072504
T05220.E/TF60



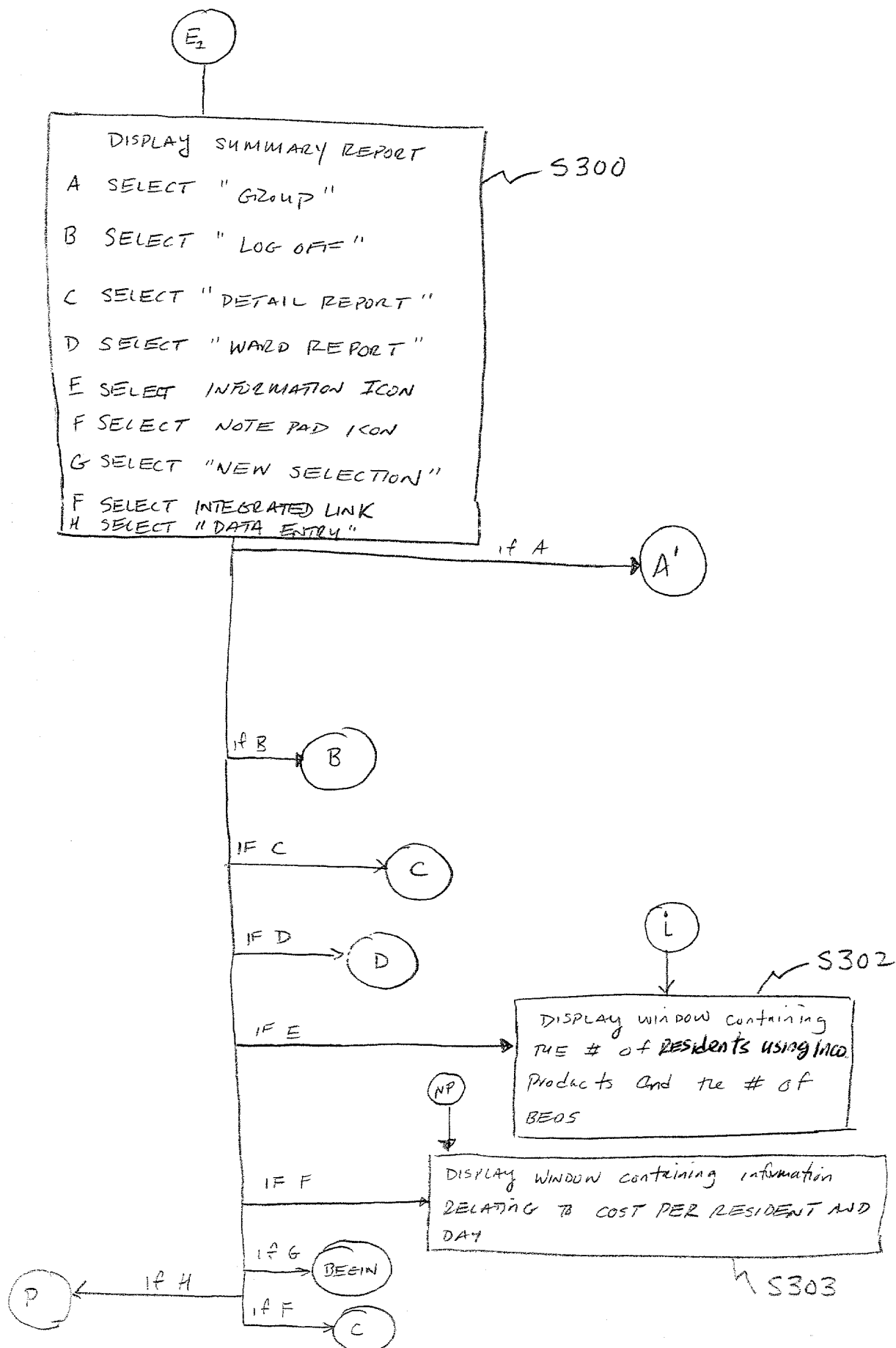
[illegible]

FIG. 4

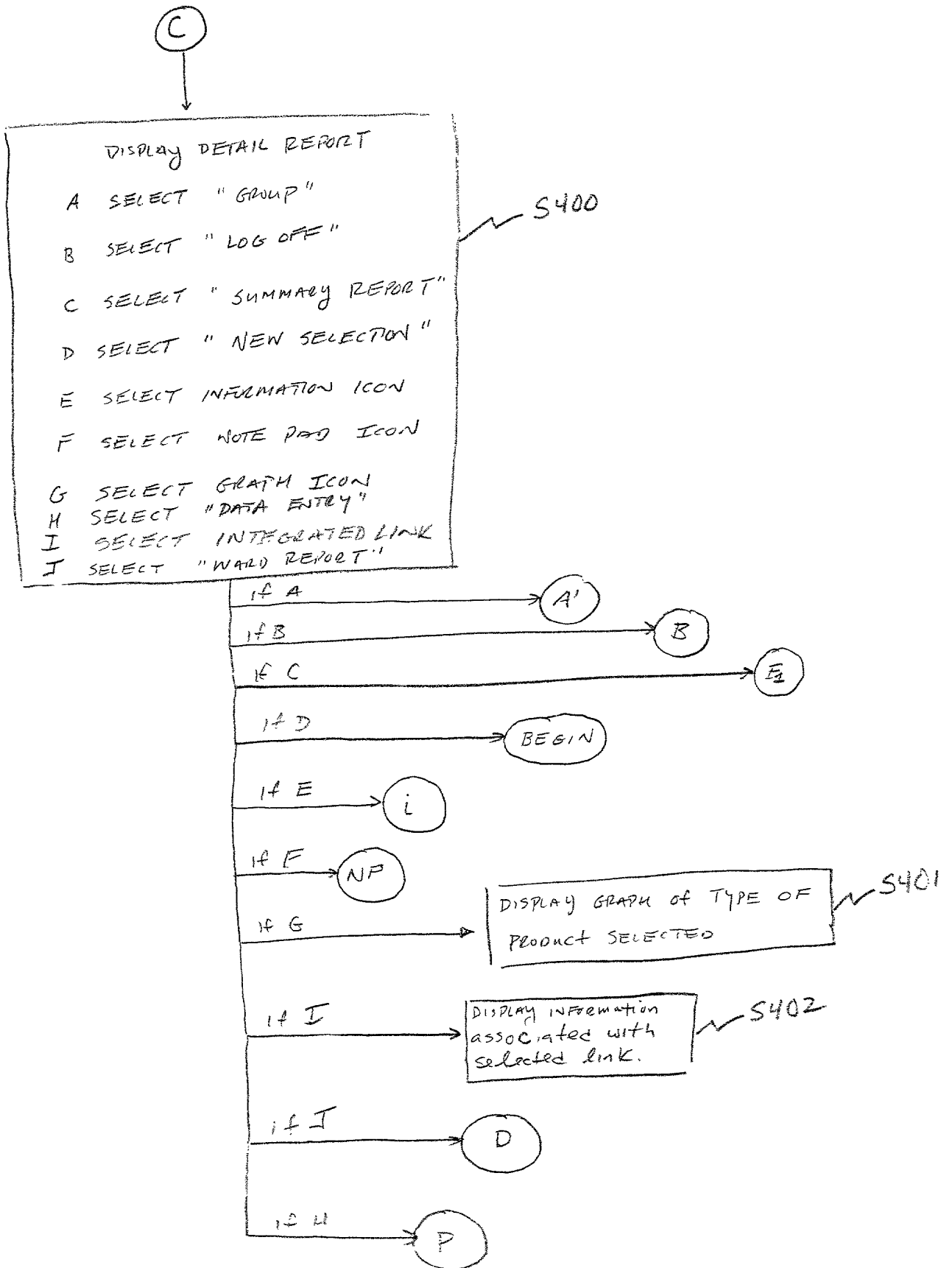


FIG. 5

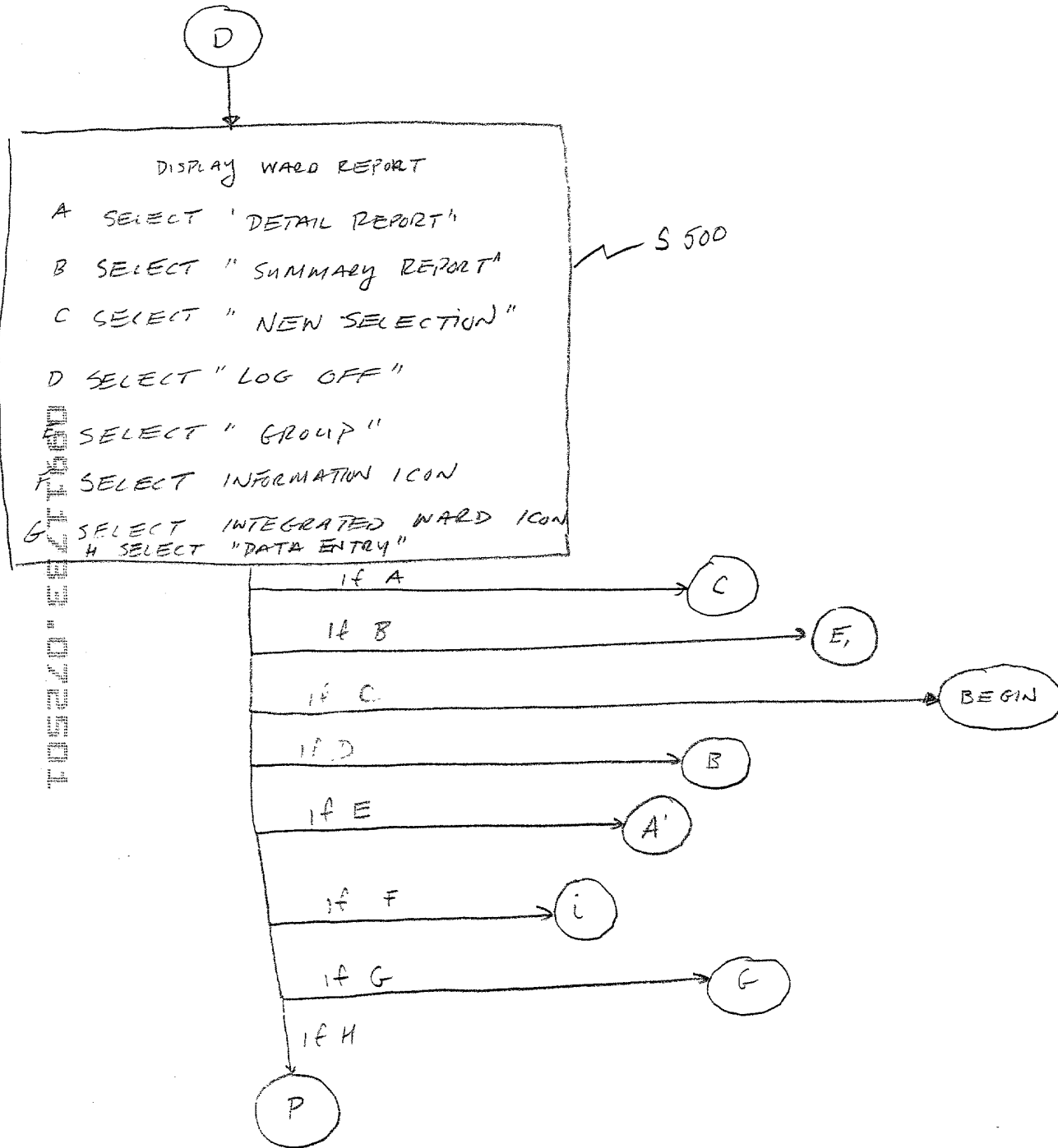


FIG. 6

09911072001

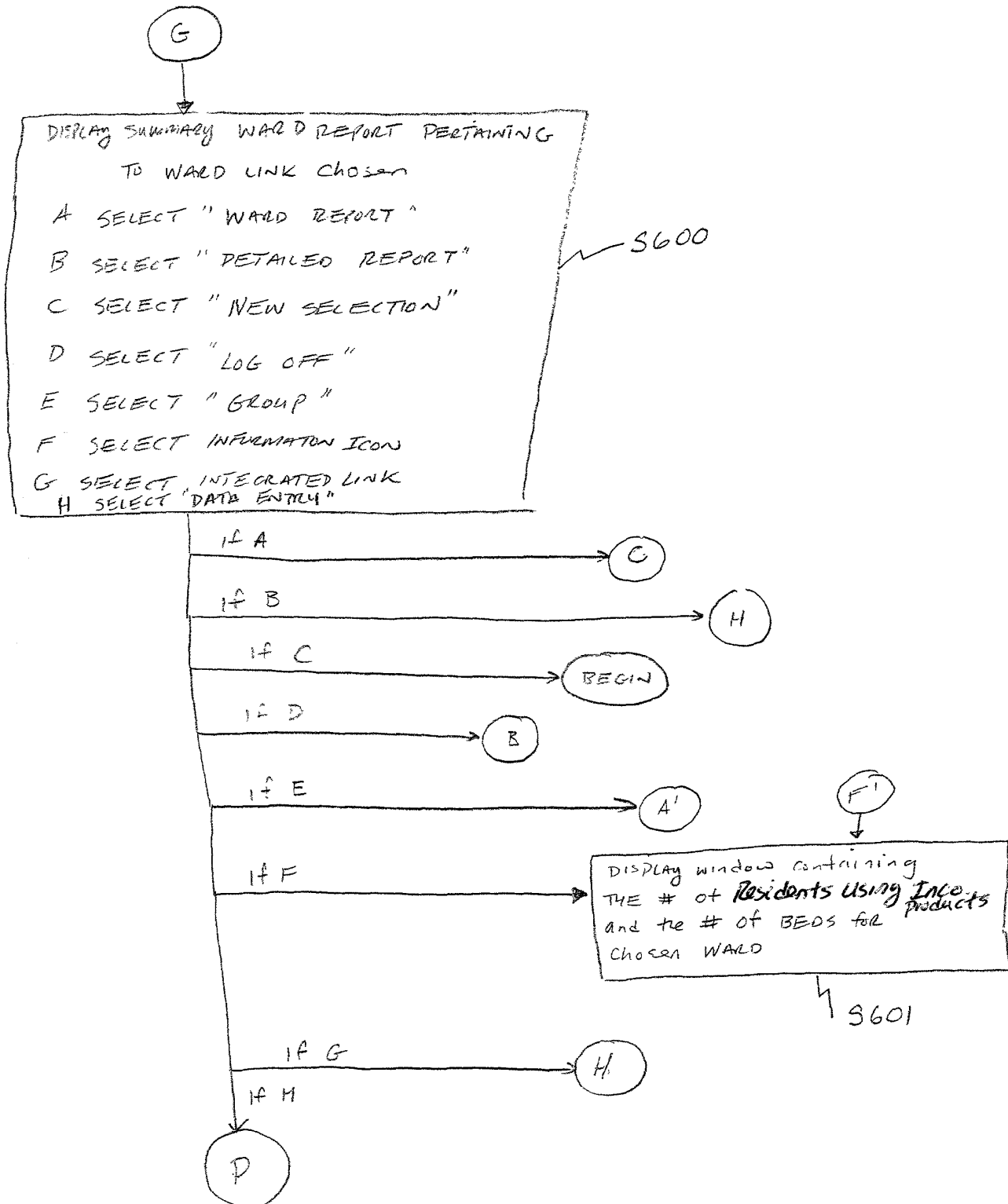


FIG. 7

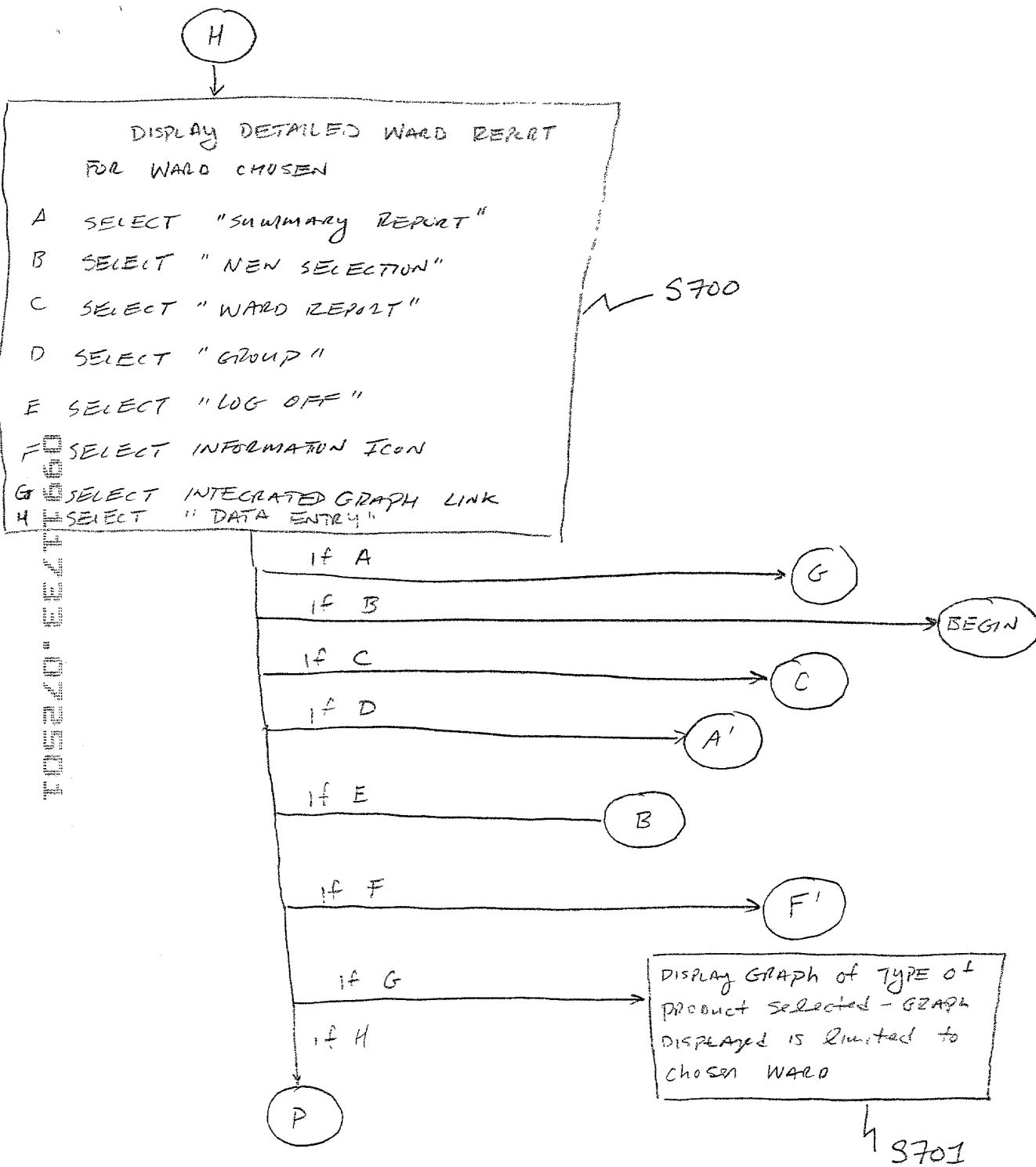
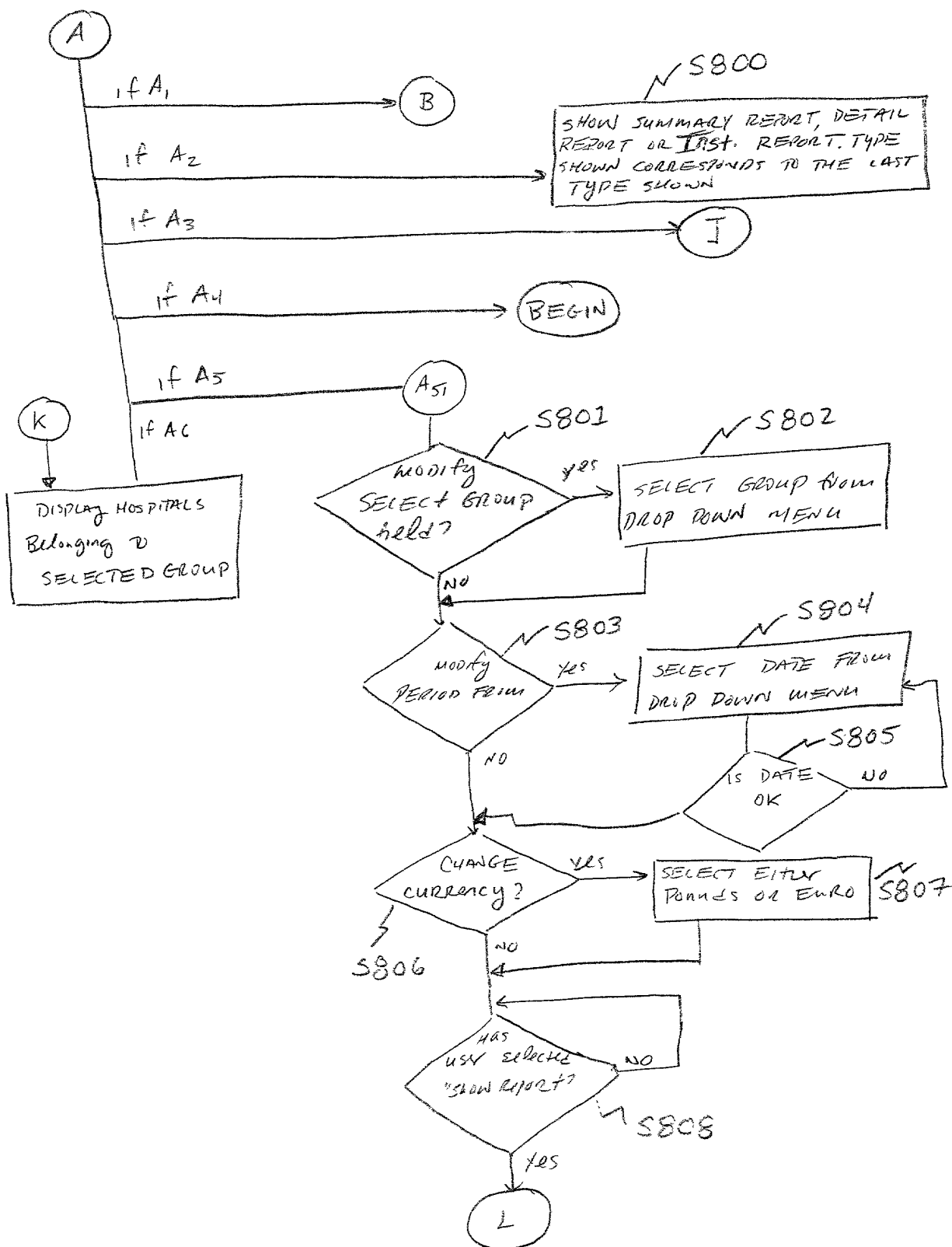
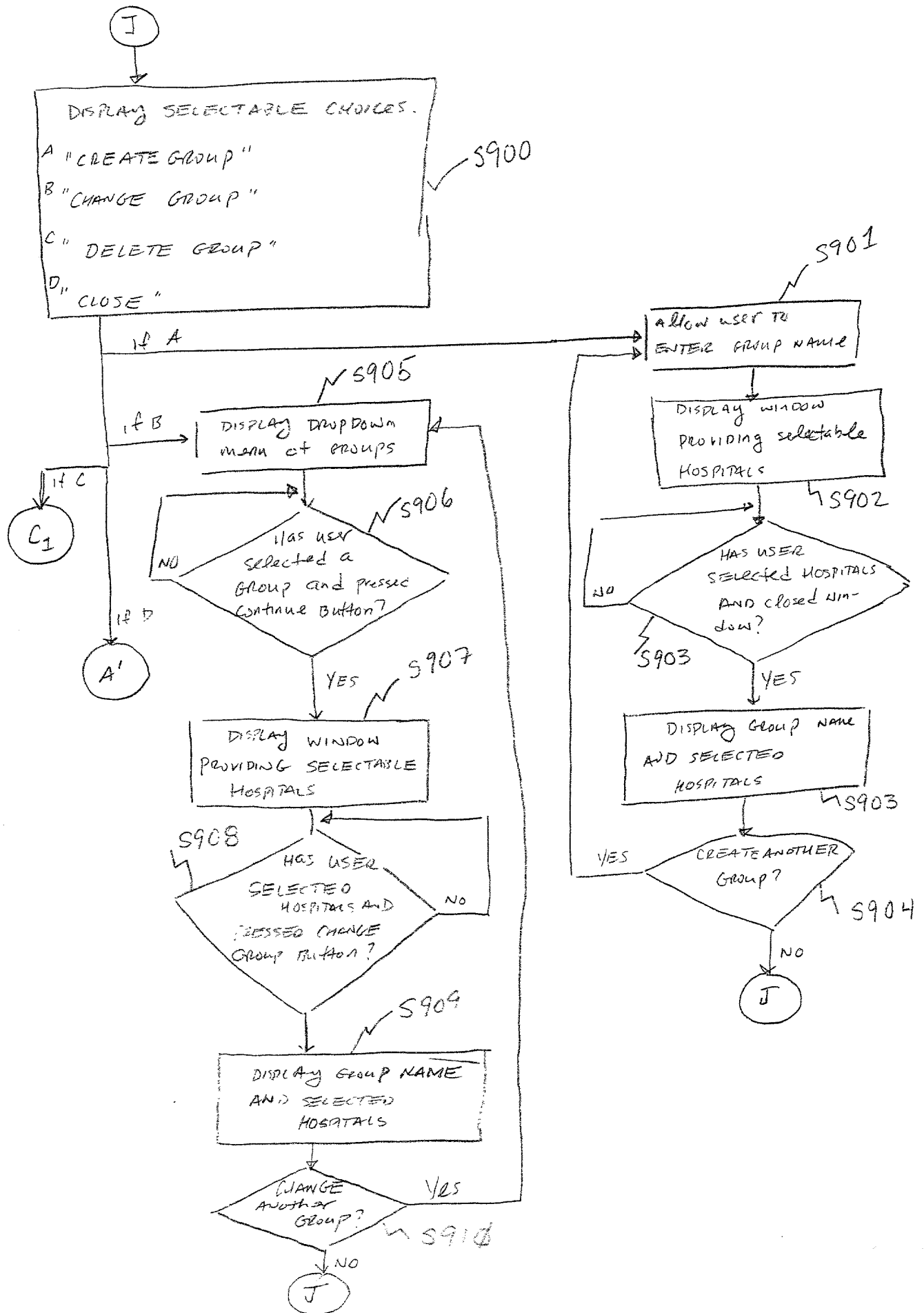


FIG. 8



09911739.072501

FIG 9.



0991733.07501
T05220"EFFE60

FIG. 10

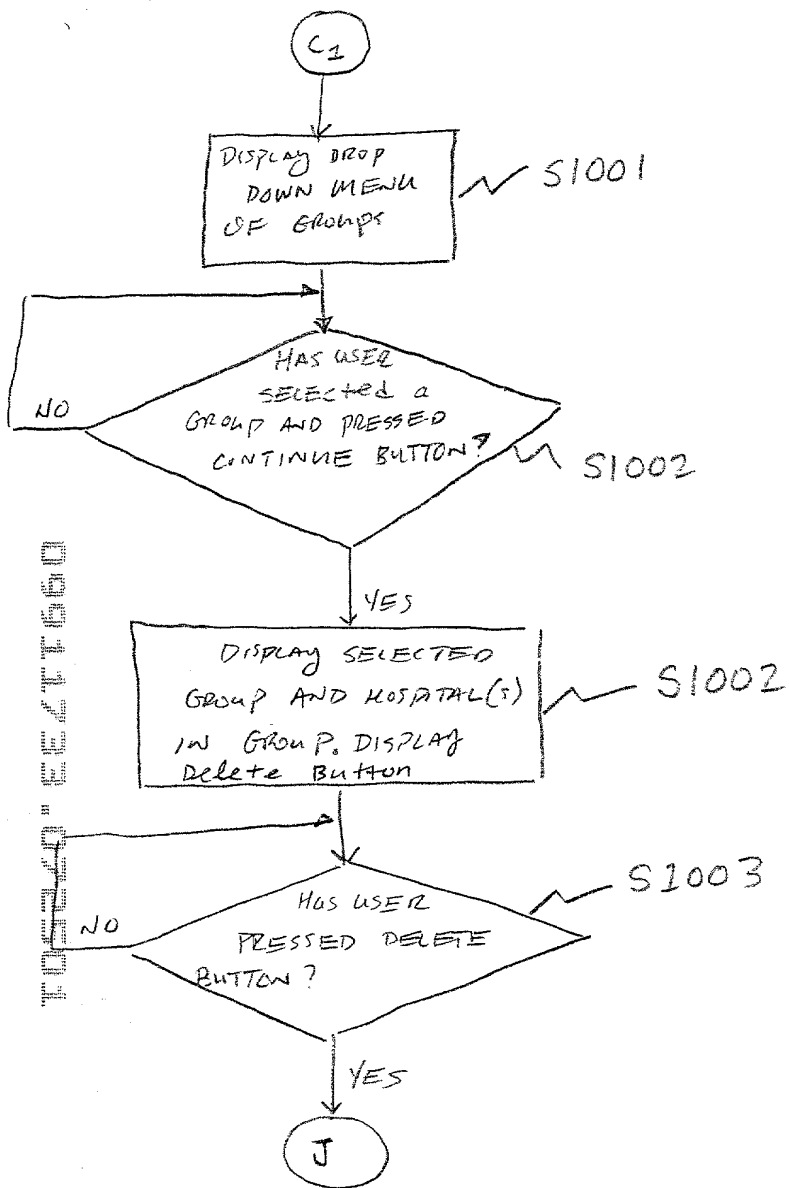


FIG. 11

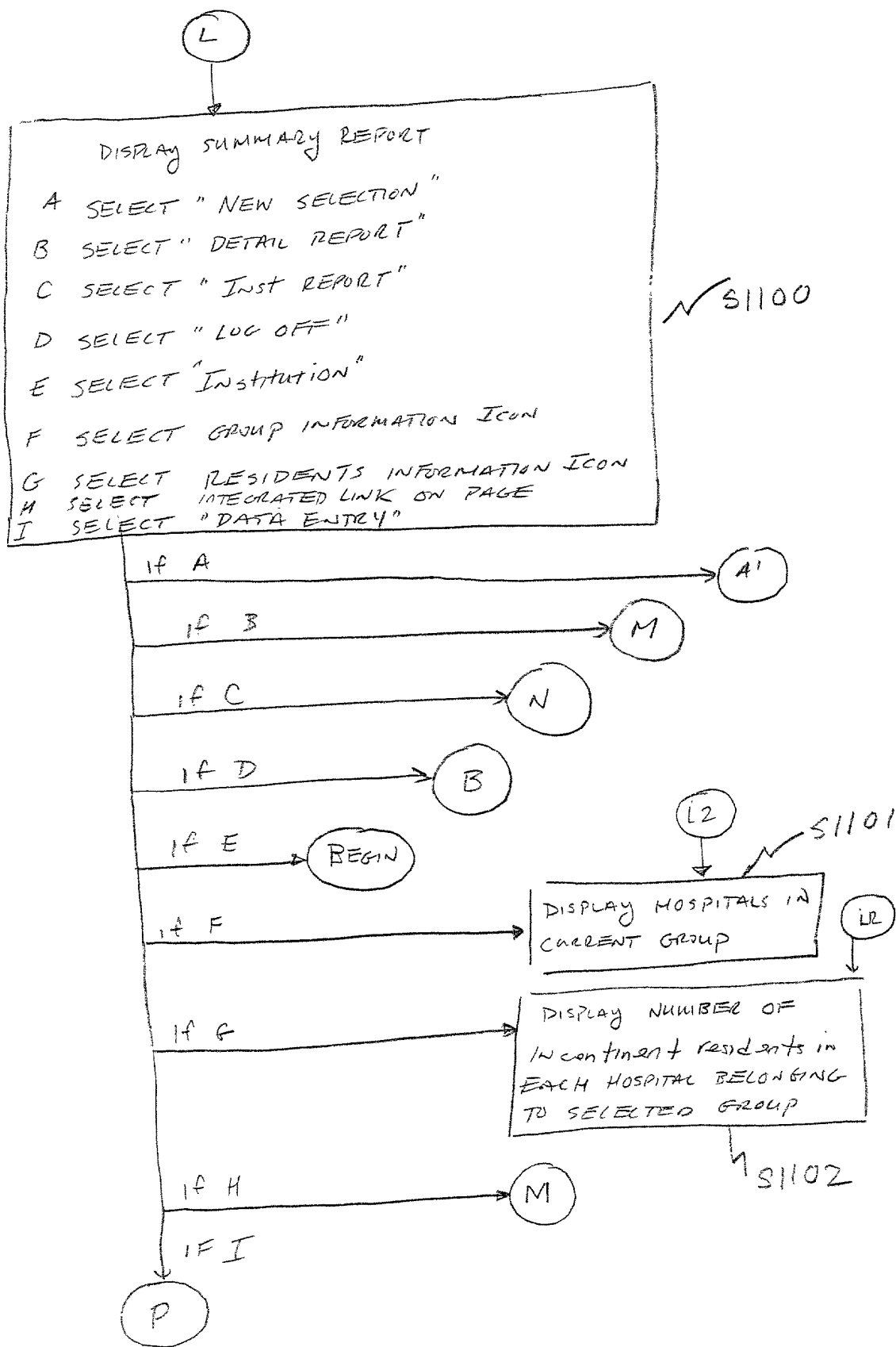
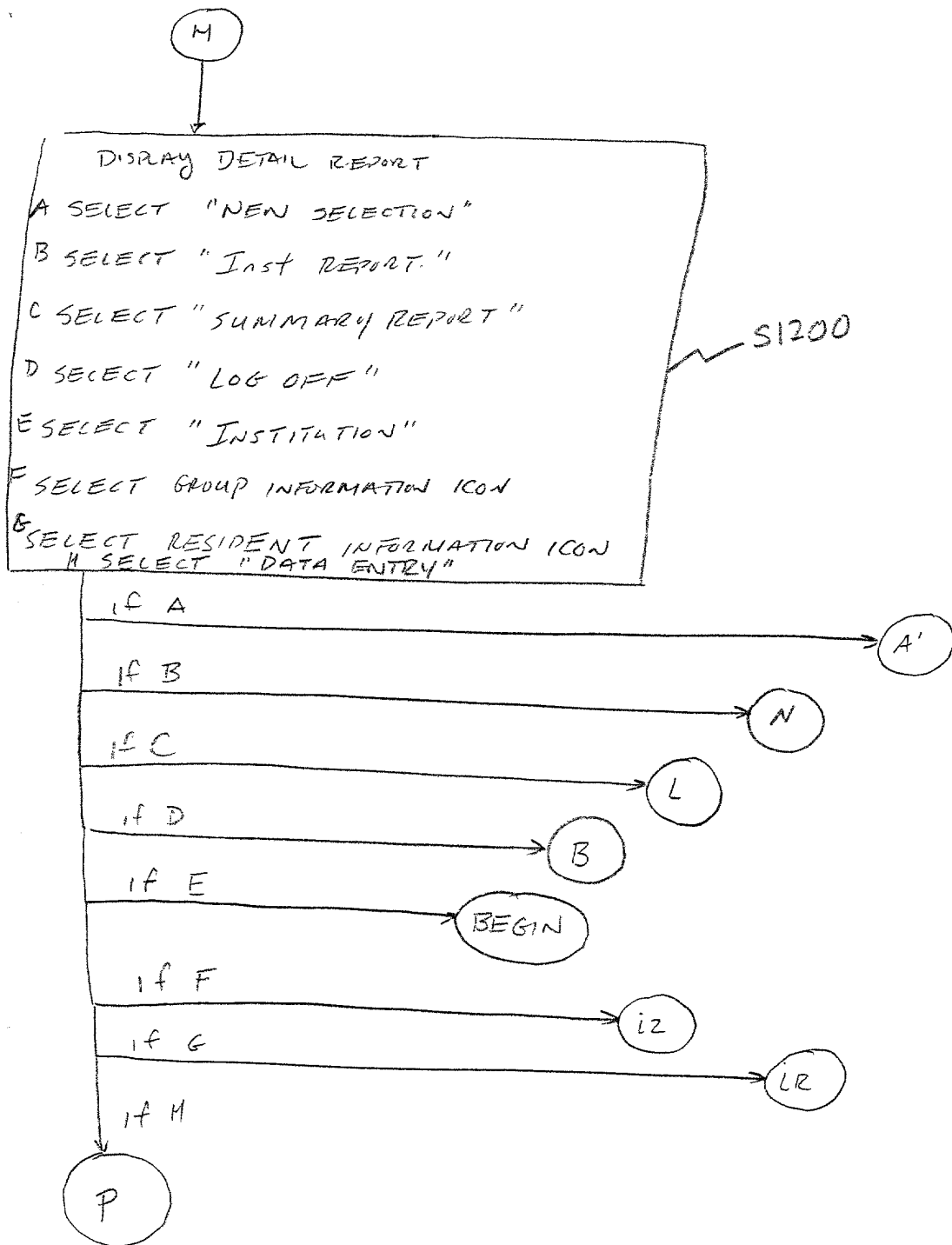


FIG. 12



090117.072601
T09270-EEF660

FIG 13

0991173.07501
10520"EE/TF660

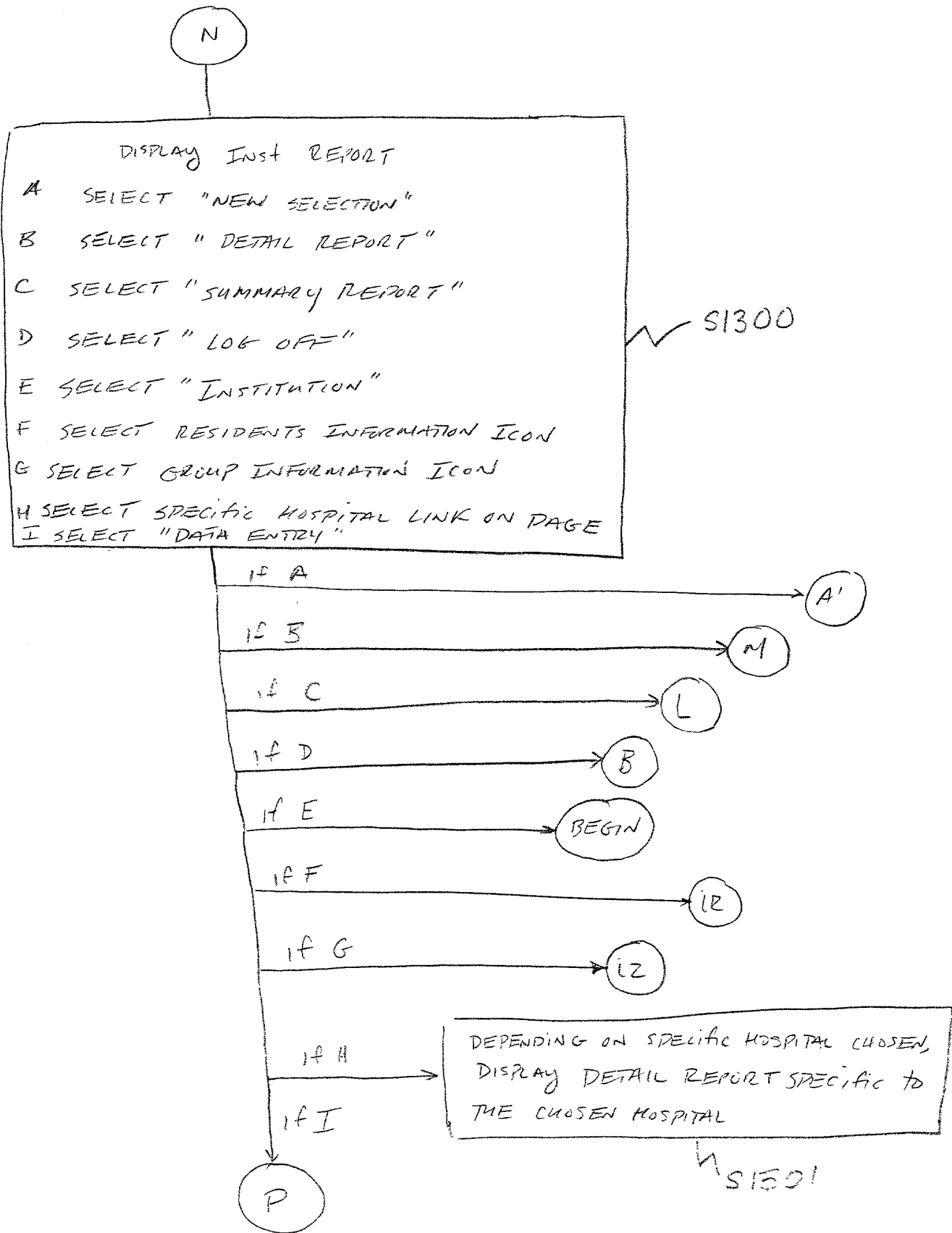
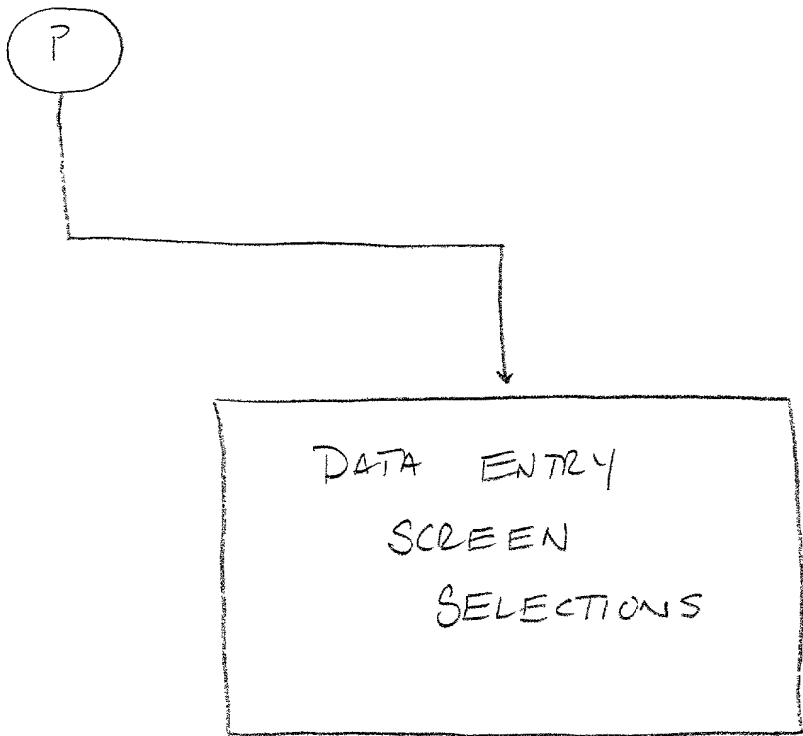


FIG 14



09911733.072501

TENA e-INDEX - Microsoft Internet Explorer

TENA e-INDEX

Select Institution
Coltsfoot Hospital

Period
199903 (16-12-1999 - 12-04-2000)

Report type
☒ 1 Period
☐ 4 Periods

Currency
☒ GBP
☐ EUR

Show Report

Handwritten annotations: 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100.

FIG 15

TENA e-INDEX - Microsoft Internet Explorer

File Help

TENA e-INDEX

[Contact us](#)

Coltsfoot Hospital (10100) Summary Report (16-12-1999-12-04-2000)

Inco residents: 13
Currency: GBP

| Inco Products | no of pcs | cost | prodmax % |
|------------------------------------|-----------|------|-----------|
| Pads | | | |
| TENA Slip | 964 | 357 | 46.3 |
| TENA Comfort | 1116 | 211 | 53.7 |
| Total Pads | 2080 | 568 | 100.0 |
| Other | | | |
| TENA Bedprotection | 500 | 84 | |
| Various | 1010 | 111 | |
| Total Other | 1510 | 195 | |
| Total Inco | | 763 | |
| Personnel Cost in rel.to Inco care | | 5870 | |

| Annualized cost | |
|--------------------------|-------|
| Estimated cost | 5004 |
| Estimated personnel cost | 22653 |

Cost graph

GBP

Period

Legend:

- Inco cost
- Personnel cost
- Total cost

Cost versus Budget

GBP

Period

Legend:

- cost

Fig. 16

105220" E 072504

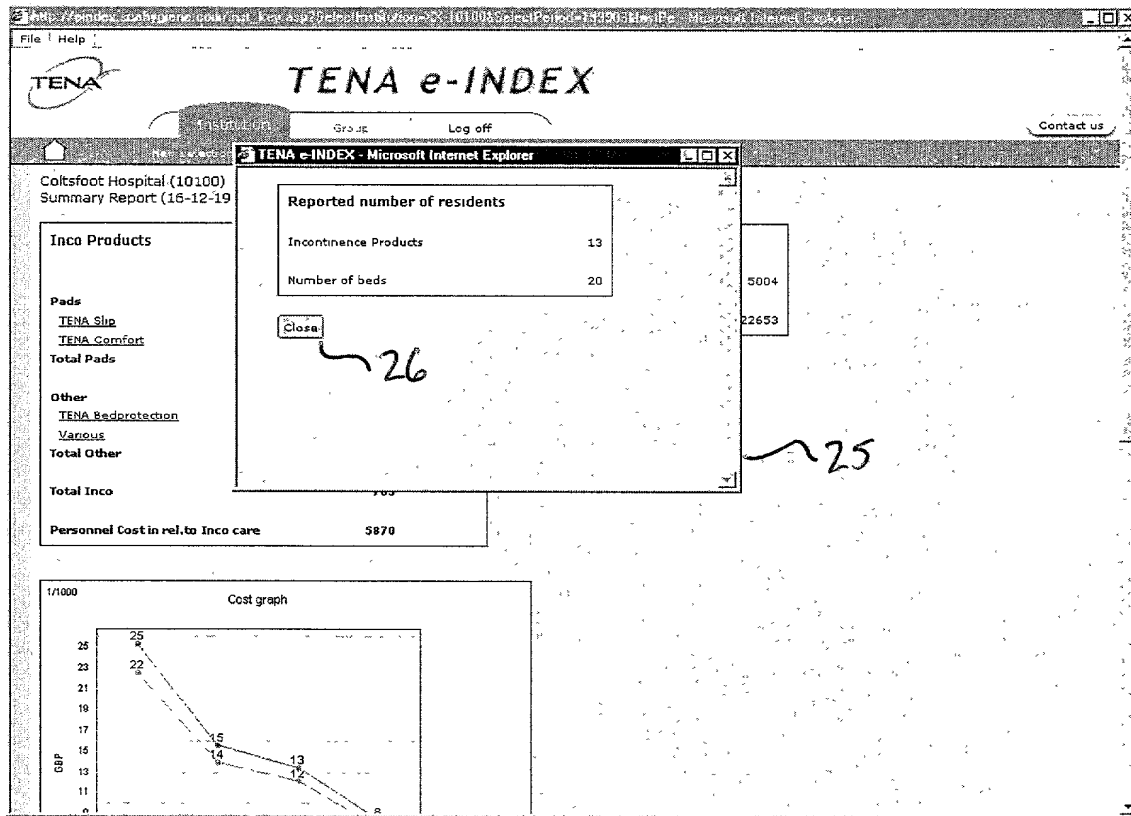


FIG. 17

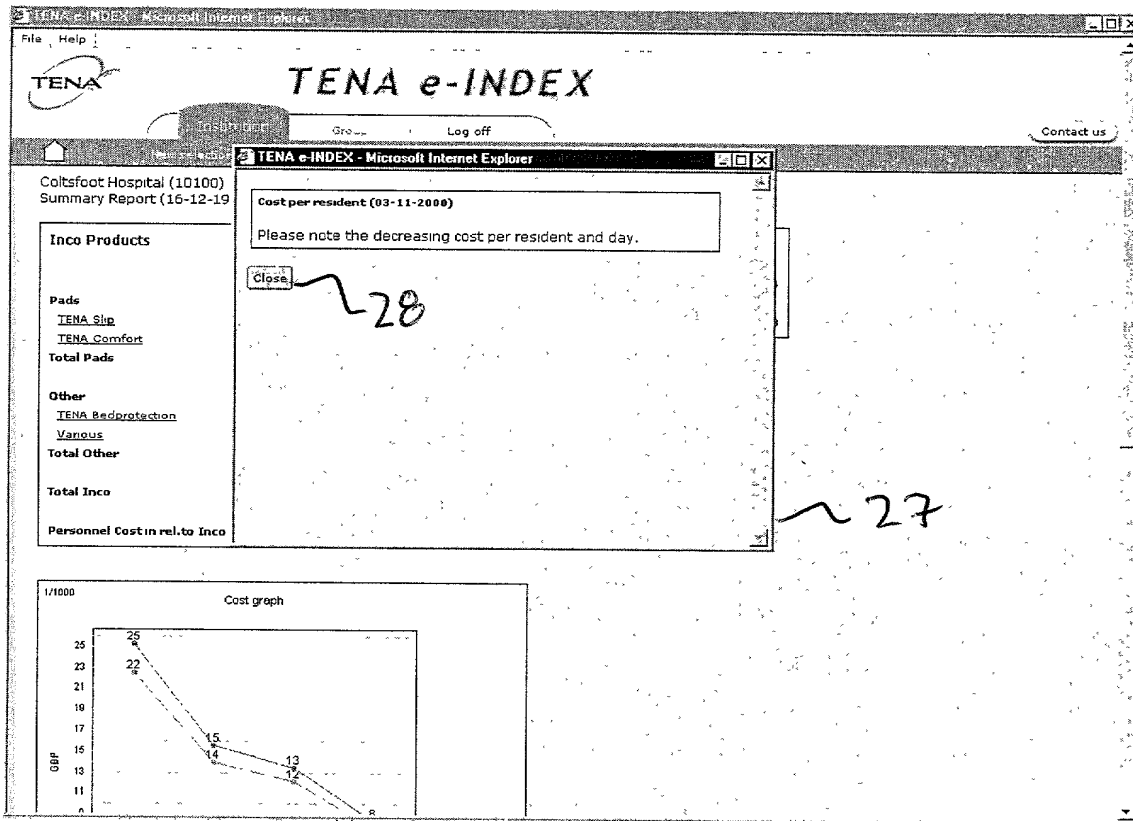


FIG. 18

FOUO - EFT660

11

~20

TENA e-INDEX 21

Coltsfoot Hospital (10100) **13** Inco residents: 13 **14**
 Detail Report (16-12-1999-12-04-2000) Currency: GBP

| Inco Products | | no of pcs | cost |
|----------------------------|-------------|------------|------|
| Pads ~19 | | | |
| TENA Slip | | | |
| TENA Slip Plus Medium 2X30 | 240 | 74 | 1 |
| TENA Slip Plus Large 2X30 | 180 | 67 | |
| TENA Slip Super Medium | 168 | 58 | 30 |
| TENA Slip Super Large | 168 | 70 | |
| TENA Slip Maxi Medium | 208 | 89 | |
| Total TENA Slip | 964 | 357 | |
| TENA Comfort | | | |
| TENA Comfort Plus | 736 | 122 | 30 |
| TENA Comfort Extra | 320 | 72 | |
| TENA Comfort Super | 60 | 17 | |
| Total TENA Comfort | 1116 | 211 | |
| Total Pads | 2080 | 568 | |
| Other ~21 | | | |
| TENA Bedprotection | 500 | 84 | |
| Various | 1010 | 111 | |
| Total Other | 1510 | 195 | |
| Total Inco ~23 | | 763 | ~30 |

Personnel Cost in rel.to Inco care ~24

| cost | no of pcs | cost/ of change | min/ change |
|------|-----------|-----------------|-------------|
| | | | |

| Keyfigures | | change rate | cost/res/day |
|-------------------|------------|-------------|--------------|
| Pads | ~32 | 1.3 | .4 |
| Other | ~34 | | .1 |
| Total Inco | ~33 | | .5 |

11

~20

TENA e-INDEX 21

Coltsfoot Hospital (10100) **13** Inco residents: 13 **14**
 Detail Report (16-12-1999-12-04-2000) Currency: GBP

| Inco Products | | no of pcs | cost |
|----------------------------|-------------|------------|------|
| Pads ~19 | | | |
| TENA Slip | | | |
| TENA Slip Plus Medium 2X30 | 240 | 74 | 1 |
| TENA Slip Plus Large 2X30 | 180 | 67 | |
| TENA Slip Super Medium | 168 | 58 | 30 |
| TENA Slip Super Large | 168 | 70 | |
| TENA Slip Maxi Medium | 208 | 89 | |
| Total TENA Slip | 964 | 357 | |
| TENA Comfort | | | |
| TENA Comfort Plus | 736 | 122 | 30 |
| TENA Comfort Extra | 320 | 72 | |
| TENA Comfort Super | 60 | 17 | |
| Total TENA Comfort | 1116 | 211 | |
| Total Pads | 2080 | 568 | |
| Other ~21 | | | |
| TENA Bedprotection | 500 | 84 | |
| Various | 1010 | 111 | |
| Total Other | 1510 | 195 | |
| Total Inco ~23 | | 763 | ~30 |

Personnel Cost in rel.to Inco care ~24

| cost | no of pcs | cost/ of change | min/ change |
|------|-----------|-----------------|-------------|
| | | | |

| Keyfigures | | change rate | cost/res/day |
|-------------------|------------|-------------|--------------|
| Pads | ~32 | 1.3 | .4 |
| Other | ~34 | | .1 |
| Total Inco | ~33 | | .5 |

FIG 19

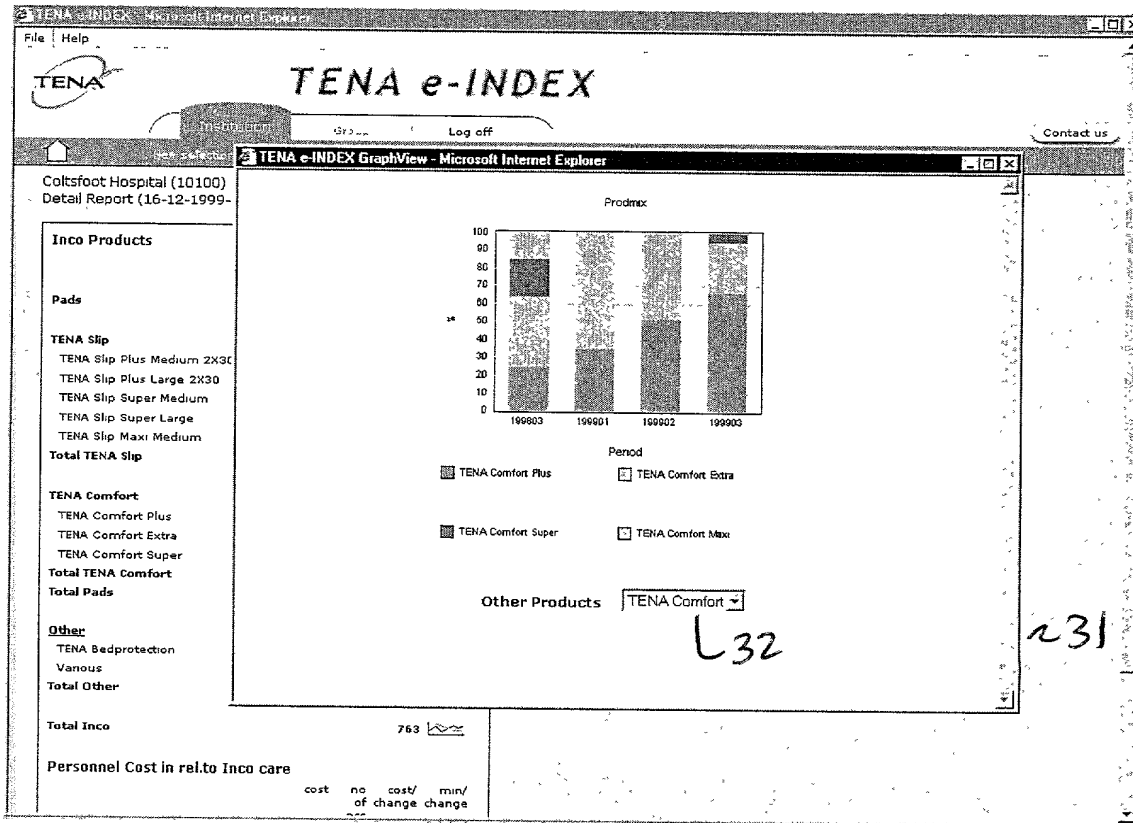


FIG. 20

1052/0" 08/11/660

12

TENA e-INDEX ~ 21

20

Coltsfoot Hospital (10100)
Institution/ward report (16-12-1999-12-04-2000)

Inco residents: 13
Currency: GBP

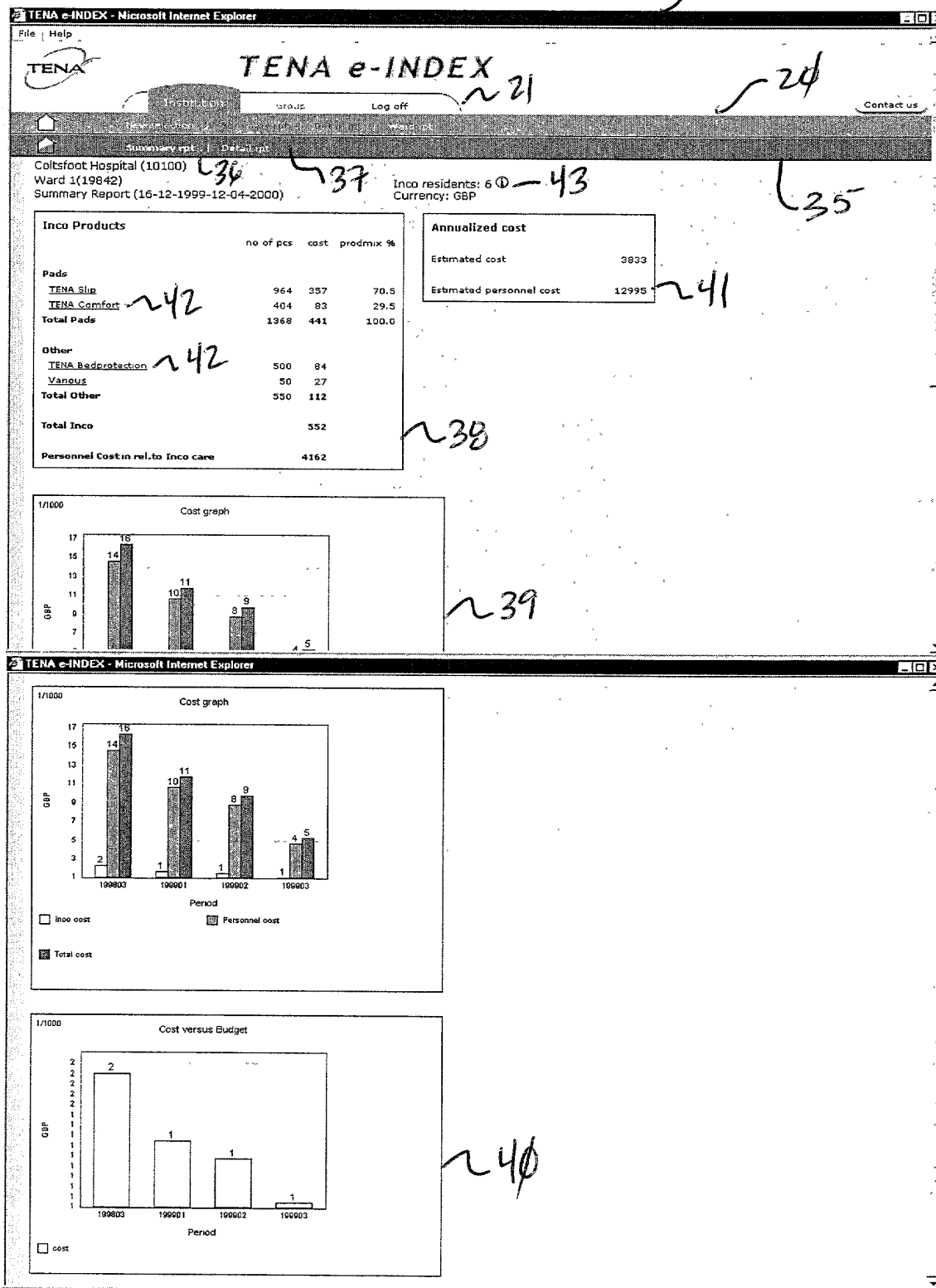
| Ward rpt | | | | | | |
|--------------------|-----------|-------------|------|-------|------------|--------------|
| | Pads | | | Other | Total Inco | |
| | no of pcs | change rate | cost | cost | cost | cost/res/day |
| Ward 3 | 712 | .9 | 127 | 83 | 211 | .3 |
| Ward 1 | 1368 | 1.9 | 441 | 112 | 552 | .8 |
| Coltsfoot Hospital | 2080 | 1.3 | 568 | 195 | 763 | .5 |

~ 33

34

FIG. 21

09/11/01 15:07:00



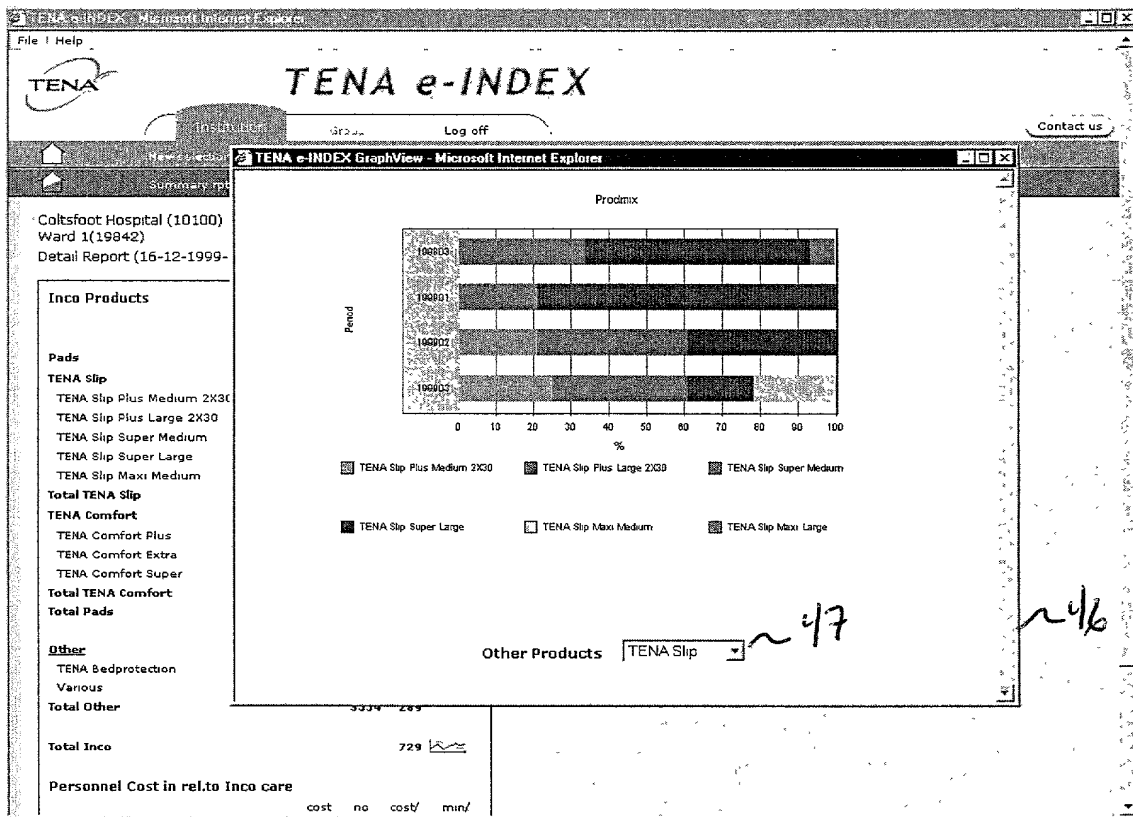


FIG 24

0917.0720
T0920.EE/TF50

~6

TENA e-INDEX - Microsoft Internet Explorer

File Help

TENA e-INDEX ~21

~20

Contact us

Select group: ~48 ~54
Italy ①

Period from: ~49
01-07-2000

Period to: ~50
31-07-2000

Currency
☒ GBR
☐ EUR

~51 ~53
Show Report Maintain group

~52

FIG 25

0901733.072501
T05220 EE/T060

TENA e-INDEX - Microsoft Internet Explorer

TENA e-INDEX

Group

Contact us

Select group
Italy

Period from
01-07-2000

Per
31

Currency
☐ GBP
☐ EUR

Show Report

Create group 255
Change group 256
Delete group 257

50

close

FIG. 26

0901173.072504
T05270"EZTF660

TENA e-INDEX - Microsoft Internet Explorer

TENA e-INDEX

Index... Group... Log... Contact us

New selection

Select group
Italy

Period from
01-07-2000

Per
31

Currency
☒ GBP
☐ EUR

Show Report

Create group ~55

Change group

Delete group

Select institution

☒ Coltsfoot Hospital

☐ Daisy Hospital

☐ Dandelion Hospital

☐ Honeysuckle Hospital

Create group

Group
Test

Group: Test

Included Institutions:

Coltsfoot Hospital

Close

59

L62

L64

L63

L60

L61

FIG 27

090173.072501
T09220.EET1650

TENA e-INDEX - Microsoft Internet Explorer

TENA e-INDEX

Inst. tut. or Group

Select group: Italy

Period from: 01-07-2000

Per: 31

Currency: GBP, EUR

Show Report

Create group 56

Change group

Delete group

Group: Italy

Select institution:

- ☒ Coltsfoot Hospital
- ☒ Daisy Hospital
- ☒ Dandelion Hospital
- ☒ Honeysuckle Hospital

Change group

68 69

66 64

65

Group: Italy

Included Institutions:

- Coltsfoot Hospital
- Daisy Hospital
- Dandelion Hospital
- Honeysuckle Hospital

70

Close

FIG. 28

09011733.072501
T05220"EEZT1660

TENA e-INDEX Microsoft Internet Explorer

File Help

TENA

TENA e-INDEX

Installation Group ... Contact us

New selection

Select group
Italy

Period from
01-07-2000

Par
31

Currency
☒ GBP
☐ EUR

Show Report

Create group
Change group
Delete group

Group: Test
Included Institutions:
Coltsfoot Hospital

Delete group

Group: Test
Test

Close

Handwritten annotations: 71, 72, 73, 74, 75

Fig 29

091173.072501
T05270"EE/TF550

TENA e-INDEX - Microsoft Internet Explorer

TENA e-INDEX²¹ ^{~20}

Summary group report (01-07-2000 - 31-07-2000) ¹⁷⁹ Inco residents: 34 ^① Currency: GBP

| Inco Products | no of pcs | cost | prodmix % |
|---------------------------|-----------|------|-----------|
| Pads ^{~19} | | | |
| TENA Slip | 802 | 258 | 33.1 |
| TENA Comfort | 1525 | 294 | 62.9 |
| TENA Lady | 97 | 12 | 4.0 |
| Total Pads ^{~21} | 2423 | 563 | 100.0 |
| Other | | | |
| TENA Bedprotection | 263 | 28 | |
| Various | 572 | 58 | |
| Total Other ⁷⁷ | 834 | 86 | |
| Total Inco | | 649 | |

^{~76}

FIG 30

0901739.073501
F052/0"EE/TF660

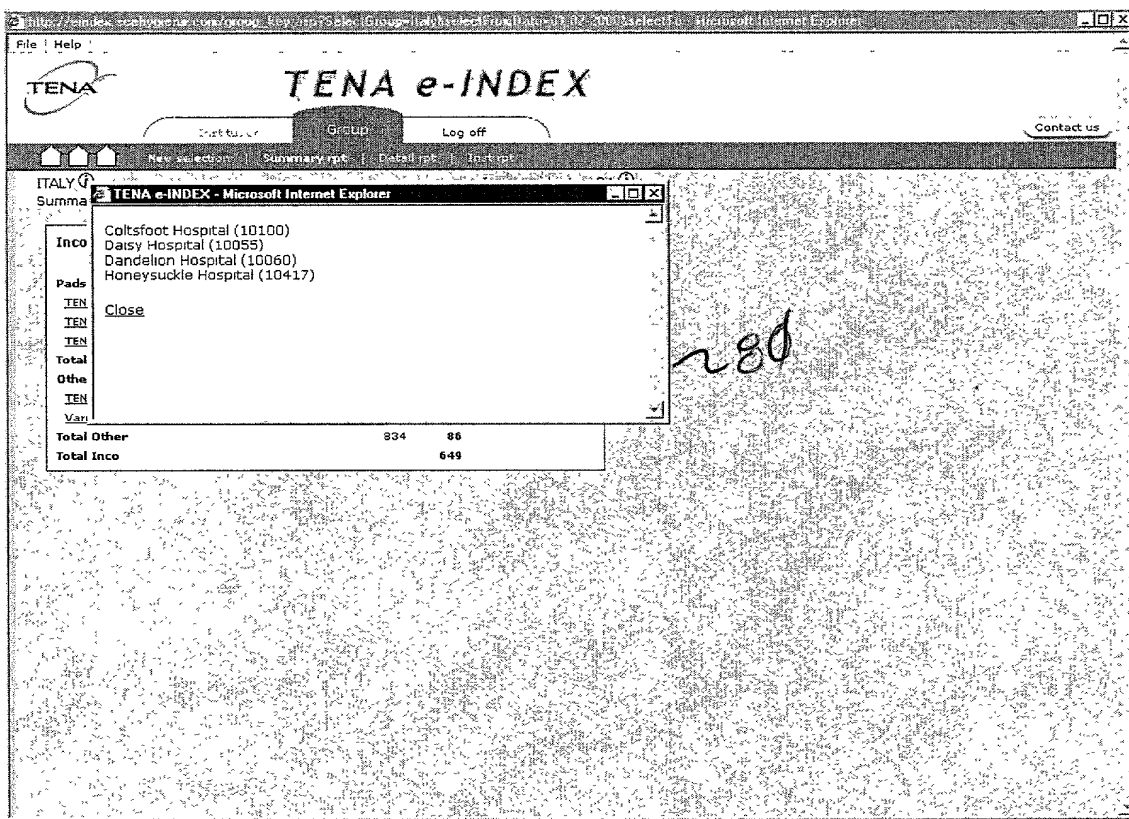


Fig. 31

09011733 072504
T05270 EE/TF60

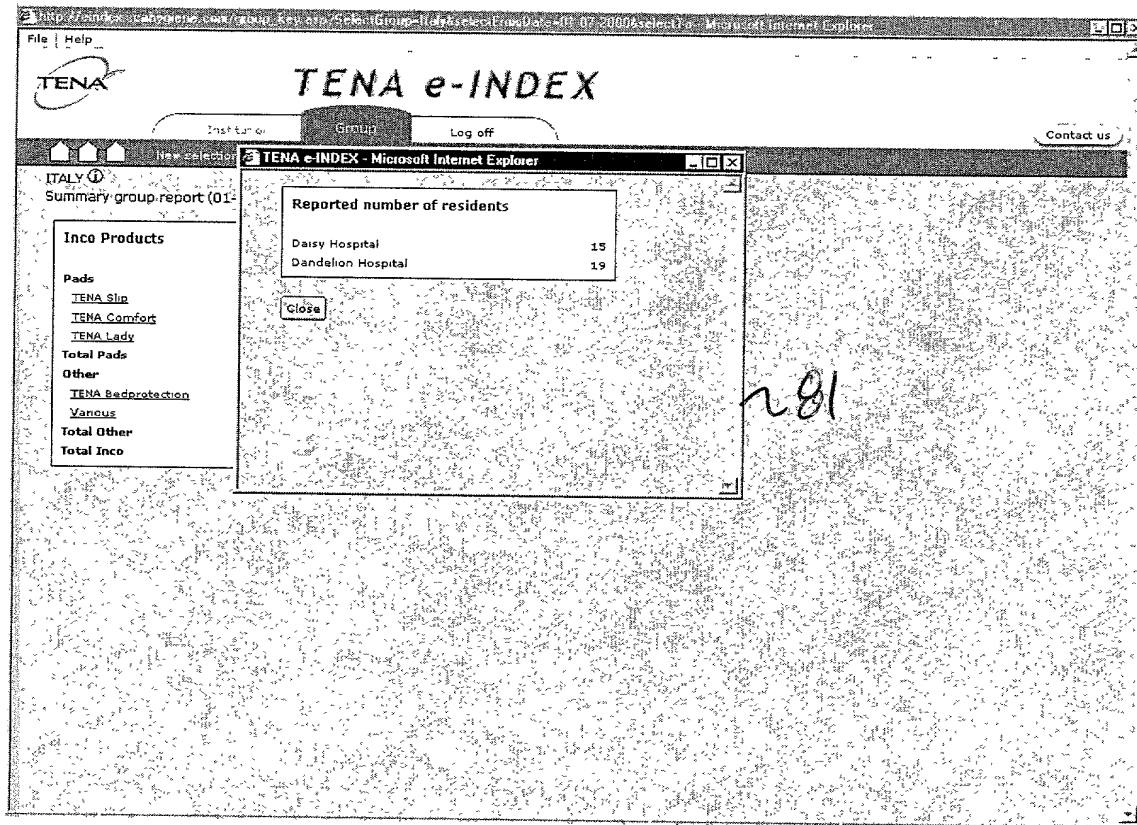


FIG 32

TENA e-INDEX - Microsoft Internet Explorer

TENA e-INDEX

Inst. v. Group Log off

Italy 1 - 16 Detail group report (01-07-2000 - 31-07-2000)

Inco residents: 34 1 Currency: GBP

| Inco Products | | | Keyfigures | |
|---------------------------|-------------|------------|-------------|--------------|
| | no of pcs | cost | change rate | cost/res/day |
| Pads 19 | | | | |
| TENA Slip | | | 3.0 | .7 |
| TENA Slip Plus Medium | 247 | 68 | | .1 |
| TENA Slip Plus Large | 123 | 40 | | |
| TENA Slip Super Medium | 124 | 38 | | |
| TENA Slip Super Large | 307 | 112 | | |
| Total TENA Slip | 802 | 258 | | |
| TENA Comfort | | | | |
| TENA Comfort Plus | 758 | 111 | | |
| TENA Comfort Extra | 203 | 40 | | |
| TENA Comfort Super | 528 | 132 | | |
| TENA Comfort Maxi | 36 | 11 | | |
| Total TENA Comfort | 1525 | 294 | | |
| TENA Lady | | | | |
| TENA Comfort Mini | 97 | 12 | | |
| Total TENA Lady | 97 | 12 | | |
| Rectangular Pads | | | | |
| Maxi Plus Pad | 45 | 5 | | |
| Total Pads 21 | 2423 | 563 | | |
| Other 21 | | | | |
| TENA Bedprotection | 263 | 28 | | |
| Various | 572 | 58 | | |
| Total Other | 834 | 86 | | |
| Total Inco | | 649 | | |

Keyfigures

change rate cost/res/day

Pads 3.0 .7

Other .1

Total Inco .8

FIG. 33

090117.07501
T0520"E2TF660

78

TENA e-INDEX 21

24

Italy ①

Group/Institution report (01-07-2000 - 31-07-2000)

Inco residents: 34 ①

Currency: GBP

82

| Institution | Peds no of pcs | Peds cost | Other cost | Total Inco cost |
|---------------------------|-------------------|--------------|---------------|--------------------|
| <i>Dairy Hospital</i> 288 | 1293 | 309 | | 309 |
| <i>Dandelion Hospital</i> | 1131 | 254 | 86 | 340 |
| Italy | 2423 | 563 | 86 | 649 |

287

Italic text => not full period of data

86

FIG 34

TENA e-INDEX - Microsoft Internet Explorer

File | Help

TENA e-INDEX

Instructions Group Log off Contact us

ITALY ①
Group/Institution report (0:)

Daisy Hospital (10055)
Detail Report
Currency: GBP

| Institution | 28-03-1999 | 25-07-1999 | 25-11-1999 | 28-03-2000 |
|--------------------------------|------------|------------|------------|------------|
| <u>Daisy Hospital</u> | | | | |
| <u>Qandelon Hospital</u> | | | | |
| <u>Italy</u> | | | | |
| Italic text => not full period | | | | |
| Inco Products | | | | |
| Pads | | | | |
| TENA Slip | | | | |
| TENA Slip Plus Medium | | | | |
| no of pcs | | 468 | 540 | 1224 |
| cost | | 128 | 148 | 335 |
| TENA Slip Plus Large | | | | |
| no of pcs | | | 216 | 612 |
| cost | | | 71 | 200 |
| TENA Slip Super Medium | | | | |
| no of pcs | 504 | 644 | 588 | 616 |
| cost | 146 | 187 | 170 | 188 |
| TENA Slip Super Large | | | | |
| no of pcs | 252 | 224 | 420 | 560 |
| cost | 88 | 78 | 146 | 204 |
| Total TENA Slip | | | | |
| no of pcs | 756 | 1336 | 1764 | 3812 |
| cost | 234 | 393 | 535 | 927 |

289

FIG. 35